

### **Negative Factors Evaluated by An Interviewer**

- ✓ Personal appearance which is less than professional.
- ✓ Overbearing, overaggressive or egotistical behavior.
- ✓ No positive purpose.
- ✓ Lack of interest and enthusiasm -- passive and indifferent.
- ✓ Lack of confidence and poise; nervousness.
- ✓ Overemphasis on compensation.
- ✓ Evasiveness; making excuses for unfavorable factors in work history.
- ✓ Lack of tact, maturity and courtesy.
- ✓ Condemnation of past employers, managers, projects or technologies.
- ✓ Inability to maintain a conversation.
- ✓ Lack of commitment to fill the position at hand.
- ✓ Failure to ask questions about the position.
- ✓ Persistent attitude of "What can you do for me?"
- ✓ Lack of preparation for interview -- failure to get information about the company, resulting in inability to ask intelligent questions.

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