



# Executive Search Review

A HUNT SCANLON MEDIA PUBLICATION

No. 2 2016

RECRUITER RANKINGS SPECIAL ISSUE

## Hunt Scanlon Top 10 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Email
1.) Korn Ferry <sup>a</sup>	720.0	+ 16.9	376	55	Gary D. Burnison	<a href="mailto:gary.burnison@kornferry.com">gary.burnison@kornferry.com</a>
2.) Spencer Stuart <sup>b</sup>	441.7	+ 4.0	205	23	Kevin Connelly	<a href="mailto:kconnelly@spencerstuart.com">kconnelly@spencerstuart.com</a>
3.) Heidrick & Struggles	300.5	+ 15.2	152	17	Tracy Wolstencroft	<a href="mailto:twolstencroft@heidrick.com">twolstencroft@heidrick.com</a>
4.) Egon Zehnder <sup>c</sup>	261.0	+ 4.0	118	20	Karl Alleman	<a href="mailto:karl.alleman@egonzehnder.com">karl.alleman@egonzehnder.com</a>
5.) Russell Reynolds Associates <sup>d</sup>	260.0	+ 2.0	125	18	Clarke Murphy	<a href="mailto:clarke.murphy@russellreynolds.com">clarke.murphy@russellreynolds.com</a>
6.) DHR International	179.0	+ 5.0	107	29	Geoffrey Hoffmann	<a href="mailto:ghoffmann@dhrinternational.com">ghoffmann@dhrinternational.com</a>
7.) Witt/Kieffer	55.0	- 5.0	94	16	Charles Wardell	<a href="mailto:cwardell@wittkieffer.com">cwardell@wittkieffer.com</a>
8.) Caldwell Partners <sup>e</sup>	53.6	+ 18.8	34	9	John Wallace	<a href="mailto:jwallace@caldwellpartners.com">jwallace@caldwellpartners.com</a>
9.) Diversified Search	37.5	+ 12.0	44	9	Judith von Seldeneck	<a href="mailto:judith.vonseldeneck@divsearch.com">judith.vonseldeneck@divsearch.com</a>
10.) Kaye/Bassman - Sanford Rose	37.4	+ 12.7	117	65	Jeffrey T. Kaye	<a href="mailto:jtk@kbic.com">jtk@kbic.com</a>

a) February 1st, 2015 – January 31st, 2016 b) As of 9/30/15 c) As of 10/31/15 (Hunt Scanlon Media estimate) d) Fees without allocated cost recoveries e) As of 8/31/15

© Hunt Scanlon Media, LLC. Copyright 2016, All Rights Reserved.