

Sanford Rose Associates® – Lake Lanier Islands

Executive Search Consultants

Experience and Success



We provide solutions to your leadership challenges. The Lake Lanier Islands office of Sanford Rose Associates® is focused on the Talent Management and Acquisition of executives, professionals, and managers who can make an immediate positive impact for our clients. Not only do we identify candidates with the right skills and experience for your open position, but using the time proven Dimensional Search® process, we also match a candidate's individual style with your company's corporate culture.

With 25+ years of experience in financial services, executive search, healthcare, and public accounting companies, the Sanford Rose Associates®-Lake Lanier Islands team is positioned to provide strategic leadership in talent management, organizational development, talent acquisition, and executive recruitment across multiple functions within your organization. We exercise the utmost confidentiality and integrity in conducting our exclusive executive searches by leveraging our comprehensive network backed by sophisticated search tools and unparalleled client communication.

Our comprehensive experience in winning the global war on talent and leveraging the Sanford Rose Associates® alliance with the International Executive Search Federation (IESF) ensures we are well positioned to deliver top talent to meet your leadership needs. The Sanford Rose Associates® Network has successfully placed over 100,000 mid to senior level executives since its inception in 1959.



Sanford Rose Associates®

EXECUTIVE SEARCH

Sanford Rose Associates – Lake Lanier Islands

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Sanford Rose Associates® – Lake Lanier Islands

Our Process

Dimensional Search®

Sanford Rose Associates® search consultants use the proprietary Dimensional Search process which sets us apart. It is a “multi-dimensional” process that matches:



- The Client’s position and expectations with those of the candidate, such as title, compensation, relocation and amount of travel
- “Technical” requirements, such as education, relevant industry experience and managerial experience with the candidate’s relevant background and experience
- Cultural fit of the company with the candidate’s experience and success in similar cultures and/or his likely adaptability to the company’s culture
- The chemistry between the candidate and hiring manager as well as the candidate’s attributes to the subjective traits required in the Position Profile
- How “translatable” the candidate’s experiences and capabilities are to the company’s expectations with respect to responsibilities and major projects



Sanford Rose Associates®
EXECUTIVE SEARCH

Finding people who make a difference®

Sanford Rose Associates® – Lake Lanier Islands

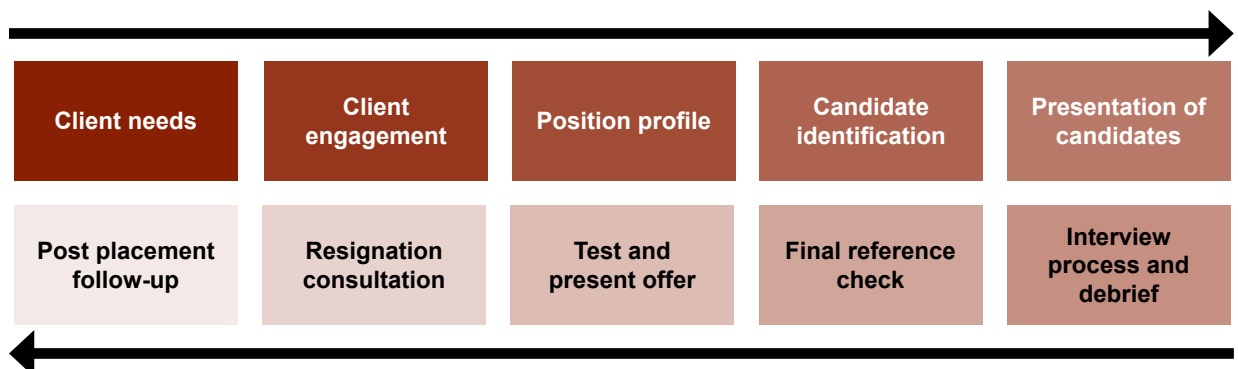
Competitive Advantage

How We Differ

- Focus Providing executive search and consulting services in the placement of Mid to Senior level executives, C-Level Management, and high level individual contributors
- Experience 25+ years of finance, talent management, and operational excellence placing in excess of 2,500 business professionals
- Global Reach 65+ offices in North America, Asia, & Europe and affiliations worldwide
- Time-Proven Process Refined over 50 years to deliver top talent
- Personalized Attention Timely and informative communication from our team
- Commitment to Results The firm only accepts assignments we are confident we can complete
- Technology State-of-the-art recruiting software and worldwide networking capability
- Commitment Cost conscious, flexible, transparent, accountable, and confidential

The Steps We Take

Once there is an agreement in place between our office and your Company our consultants follow the general steps described below. We train our consultants in a detailed, comprehensive process that ensures commitment to detail and rigorous conformance to the highest standards.



Sanford Rose Associates® – Lake Lanier Islands

Finding People Who Make a Difference®

Lisa Proctor, President

Lisa is the President of Sanford Rose Associates®- Lake Lanier Islands. As a strategic leader, Lisa provides broad-based industry experience in financial services, executive search, healthcare, and public accounting. She is recognized for keen insight into new opportunities, trends, issues, and challenges in an emerging global economy and for her ability to blend cutting-edge trends and proven techniques to build a multi-faceted platform for recruiting.

Lisa has over twenty-five years experience in executive recruiting, human resources, talent acquisition, corporate training, accounting, operations, and strategic planning.

Over her career, Lisa has been responsible for the talent acquisition, candidate sourcing, recruiting, and on-boarding of thousands of business professionals including hundreds of mid to senior level executives whose accomplishments significantly improved their organizations.

Lisa was most recently a Vice President at SRA International, Inc., an Ohio corporation, based in the metro Atlanta area where she was responsible for the recruitment, business development, training, coaching, and support of the Owners in the Sanford Rose Associates® network of offices.

Prior to joining SRA International, Lisa worked for AXA Equitable for ten years and held several positions - most notably Assistant Vice President, Director of National Recruiting and Assistant Vice President of Strategic Planning and Business Operations. While at AXA, Lisa was instrumental in attracting top financial, insurance, and advanced markets professionals to the organization, and was heavily involved in strategic planning, business operations, human resources, and talent acquisition initiatives.

Lisa also has "hands on" experience in executive search, as well as the healthcare and public accounting industries. While at the Lucas Group, a nationally known executive search firm based in Atlanta, Lisa served as the CFO and then Vice President of Operations, and was a voting member of the Lucas Group Executive Committee Board.

Prior to beginning her career, Lisa received her BBA in Accounting from Georgia State University.

At Sanford Rose Associates®-Lake Lanier Islands, our client mission is clear: *Finding People Who Make A Difference®*.



Lisa Proctor
President

lisa.proctor@sanfordrose.com

We will leverage our expertise and experience to find the talent required to meet your leadership and organizational challenges. Please contact us to discuss your specific needs.

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