

Executive Search

Review



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HUNT SCANLON TOP 10 U.S./AMERICAS SEARCH FIRMS

Firm	Revenue (\$ millions)	Percent Change	Number of Consultants	Number of Offices	Primary Contact and Telephone	
1. Korn Ferry ^a	616.0	+ 8.0	326	38	Gary D. Burnison	(310) 552-1834
2. Spencer Stuart ^b	424.8	+ 11.4	197	24	Kevin Connolly	(312) 321-8326
3. Heidrick & Struggles	260.8	+ 1.6	163	17	Tracy Wolstencroft	(312) 496-1200
4. Russell Reynolds Associates ^c	254.0	+ 10.4	121	17	Clarke Murphy	(212) 351-2000
5. Egon Zehnder ^d	251.0	+ 20.0	118	19	Greig Schneider	(617) 535-3500
6. DHR International	170.5	+ 10.0	133	37	Geoffrey Hoffmann	(312) 782-1581
7. Witt/Kieffer	57.8	+ 9.1	94	17	Charles Wardell	(630) 990-1370
8. Caldwell Partners ^e	45.1	+ 33.0	33	9	John Wallace	(416) 920-1370
9. Diversified Search	33.5	+ 15.5	41	8	Judith von Seldeneck	(215) 656-3550
10. Kaye/Bassman - Sanford Rose Associates	33.2	+ 22.5	89	56	Jeffrey T. Kaye	(972) 931-5242

a) February 1st, 2014 – January 31st, 2015 b) As of 9/30/14 c) Fees without allocated cost recoveries d) As of 10/31/14 (Hunt Scanlon Media estimate) e) As of 8/31/14

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